# Before the Federal Communications Commission Washington, D.C. 20554

In the Matter of	)	
Applications of AT&T Inc. and Deutsche Telekom AG	)	WT Docket No. 11-65
For Consent To Assign or Transfer Control of Licenses and Authorizations	) )	

# REPLY DECLARATION OF FRANK MASTROBATTISTA ON BEHALF OF TELECOM TRANSPORT MANAGEMENT, INC. ("TTMI")

- 1. I am Frank Mastrobattista, Senior Vice President, Network Development and Co-Founder of Telecom Transport Management, Inc.
- 2. The purpose of my declaration is to provide factual support for the Reply Comments of Telecom Transport Management, Inc. ("TTM").
  - 3. I have personal knowledge of all facts stated in my declaration.
- 4. I have over twenty-five years of experience in the telecommunications industry. I began my telecommunications career with Bell Atlantic (now Verizon). I have also worked for Bell Atlantic Mobile (now Verizon Wireless), first as manager of business planning and later as Director of European Business Development. After leaving Bell Atlantic in 1993, I served in several positions for Access Line Technologies, including as Director of Business Planning, Vice President of Product Management, and Vice President of Asia. I then co-founded and served as Vice-President of New Century GlobalNet, a broadband service provider in Japan until I co-founded TTM.

- 5. TTM provides wireless backhaul and alternate access services, having been formed in 2003 to pursue the backhaul marketplace. TTM's customers include T-Mobile USA ("T-Mobile") and other national wireless providers. TTM operates its facility based fiber and microwave networks in 15 metropolitan areas across 5 Midwest and Eastern states and is continually expanding its footprint. TTM's networks simultaneously provide TDM and Ethernet backhaul services, easing the wireless provider's migration path from 3G to 4G.
- 6. T-Mobile is a significant customer for TTM and for other wireless backhaul providers.

7.	TTM believes that it *** BEGIN HIGHLY CONFIDENTIAL
	END HIGHLY CONFIDENTIAL *** Absent that level of scale, TTM
	ke the investment to serve customers at new cell towers and *** BEGIN  CONFIDENTIAL
	END HIGHLY
	NTIAL ***
8.	*** BEGIN HIGHLY CONFIDENTIAL
	END HIGHLY CONFIDENTIAL ***.

	9.	It is unreasonable to expect a backhaul provider to be able to*** <b>BEGIN</b>
HIGH	LY CO	ONFIDENTIAL
		END HIGHLY
CONF	'IDEN'	ΓΙΑL ***.
	10.	In order to generate a reasonable return, TTM might have to *** <b>BEGIN</b>
HIGH	LY CO	ONFIDENTIAL
		END HIGHLY CONFIDENTIAL *** the niche
or regio	onal wi	ireless provider does not survive or — like T-Mobile — is swallowed up by
АТ&Т	or Ver	izon.
	11.	In Pennsylvania, TTM *** BEGIN HIGHLY CONFIDENTIAL
		END HIGHLY
CONF	'IDEN'	ΓΙΑL *** cell sites.
	12.	In Virginia TTM *** BEGIN HIGHLY CONFIDENTIAL
		END HIGHLY CONFIDENTIAL ***
cell site	es.	
	13.	In both *** BEGIN HIGHLY CONFIDENTIAL
		END HIGHLY CONFIDENTIAL ***
	14.	TTM, however, *** BEGIN HIGHLY CONFIDENTIAL
		END
HIGH	LY CO	ONFIDENTIAL ***

15.	AT&T, however *** BEGIN HIGHLY CONFIDENTIAL
	END HIGHLY CONFIDENTIAL ***
16.	TTM personnel, however, *** BEGIN HIGHLY CONFIDENTIAL

## END HIGHLY CONFIDENTIAL \*\*\*

- 17. This appears consistent with the common understating within the backhaul industry that typically AT&T and Verizon use each other's backhaul service wherever one or the other is the incumbent LEC.
  - 18. Declarant sayeth no more.

I declare under penalty of perjury that the foregoing is true and correct.

Frank Mastrobattista

Senior Vice President, Network Development

Executed on: June 20, 2011

Seattle, Washington